



80%

*of your industry requirements
can be met right out of the box*

LET US HELP YOU DO BETTER...

Columbus knows how to make clients more successful by adapting and implementing proven, Microsoft-based solution sets to maximise the efficiency and overall business performance of manufacturing companies.

With deep engagement in the manufacturing industry, we build targeted solution sets on top of the reliable Microsoft platform. Our solutions often meet 80% of the industry requirements right off, and with basic system configuration, you will experience the full impact on your business performance with a lower total cost of ownership.

We help you streamline processes to optimise your business in a professional, yet pragmatic way. Our proven SureStep+ process and unique solution sets ensure a faster and less expensive implementation.

IMPRESSIVE ROI RESULTS:

- ✓ *Three time more product being produced with no increase in overhead*
- ✓ *Inventory reduced by 200% from the prior year*
- ✓ *Closing periods down from seven to two days after close date*
- ✓ *Production run preparation reduced from one week to 24 hours*
- ✓ *A 22% reduction in accounting staff - saving two man years of cost*

SYSTEM FEATURES:

- Flexible solution models
- e-Con Configurator
- Just-In-Time strategy support
- Warehouse management
- IEM micro vehicles



Columbus *Manufacturing*[®]

Once you *know* how...

By upgrading to a Columbus end-to-end business application, your business will achieve:

1. Improved operational efficiency & supply chain collaboration

Streamlining the integration of all your supply chain processes is crucial to stay competitive, and we can help you:

- Reduce operating costs by replacing multiple disparate systems with a single standardised platform
- Streamline and improve work processes for increased efficiency by reducing raw material inventory, closing periods and production run preparation time
- Increase production without increasing overhead
- Reduce maintenance costs and freeing up time used on routine maintenance
- Improve collaboration between business units and OTIF (On Time In Full) service levels
- Increase supply chain efficiency by consolidating operations and warehousing
- Increase efficiency of dealer network and multi-language/currency operations

2. Improved basis for optimal business decisions through increased visibility

Real time access to accurate business metrics is vital for your ability to make optimal business decisions, quickly and effectively. We can help you:

- Access critical information across manufacturing operations and improve visibility and margins

WANT TO KNOW MORE?

For more information on Columbus Manufacturing, including case studies, videos and white-papers, visit www.columbusglobal.com/manufacturing

- Reduce financial reporting time through a wide range of easily accessible reports
- Optimise performance through business intelligence, data mining, analytics and real time KPI monitoring
- Quickly identify capabilities and technologies of peers and best-in-class organisations for effective benchmarking on key performance indicators, such as on-time and complete shipments, successful new product introductions and profitability

3. Reduced time and cost of implementation and administration

Columbus is committed to faster implementation and easier administration through SureStep+ integration, predefined best practice set up and configuration. We can help you:

- Reduce total cost of ownership (TCO) associated with implementing the solution faster with less need for 3rd party customisation
- Reduce time/cost of training employees due to the easy integration with Microsoft desktop applications
- Reduce accounting and administrative head counts
- Improve customer service and governance without increasing overhead



2011 PARTNER OF THE YEAR
Microsoft Dynamics Distribution
Finalist

ABOUT COLUMBUS:

Columbus currently employs over 1,000 dedicated professionals working out of 41 offices in 21 countries. With more than 20 years experience and 6,000 successful business cases, Microsoft recognises Columbus as a top global partner and has presented the company with virtually every award and certification available.

